

Hindustan Motors Limited

Regd. Office "Birla Building"
9/1, R.N.Mukherjee Road,
Kolkata-700 001.

Audited Financial Results for the Year ended 31st March, 2008.

(Rupees in lacs)

Particulars	Stand-alone					Consolidated	
	Nine months ended	Quarter ended		Year ended		Year ended	
	31.12.07 (Unaudited)	31.03.08 (Unaudited)	31.03.07 (Unaudited)	31.03.08 (Audited)	31.03.07 (Audited)	31.03.08 (Audited)	31.03.07 (Audited)
1 Net Sales / Income from Operations	47710	18501	15338	66211	62706	66573	62977
2 Other Income	657	921	444	1578	828	1582	830
3 Total Income (1+2)	48367	19422	15782	67789	63534	68155	63807
4 Expenditure							
a) (Increase)/ Decrease in Stock in trade and Work in progress	167	(135)	(1328)	32	(757)	32	(757)
b) Consumption of Raw Materials	29307	11076	10305	40383	41596	40383	41596
c) Purchase of traded goods	5724	2791	2532	8515	7529	8549	7653
d) Employees cost (see note 3 below)	5376	3165	1526	8541	6850	8680	6983
e) Depreciation	1578	536	567	2114	2323	2118	2327
f) Other Expenditure (see note 4 below)	7795	4145	2821	11940	10409	12147	10485
g) Total	49947	21578	16423	71525	67950	71909	68287
5 Interest	1633	370	523	2003	1673	1988	1658
6 Exceptional items	5729	4591	6374	10320	7368	10320	7368
7 Profit / Loss (-) before Tax (3-4-5+6)	2516	2065	5210	4581	1279	4578	1230
8 Tax Expenses							
a) Current Tax (including wealth tax)	638	1142	283	1780	285	1785	291
b) MAT Credit Entitlement		(114)	(395)	(114)	(395)	(114)	(395)
c) Fringe Benefit Tax	50	15	15	65	59	65	60
d) Excess Tax provision for earlier years written back (Net)	(161)	(73)		(234)		(234)	
9 Net Profit / Loss (-) after Tax before share of Profit/ Loss of associate (7-8)	1989	1095	5307	3084	1330	3076	1274
10 Share of Profit/ Loss (-) of associate						730	1126
11 Net Profit / Loss (-) (9+10)	1989	1095	5307	3084	1330	3806	2400
12 Paid-up Equity Share Capital* (Face value = Rs.10)	16117	16117	16117	16117	16117	16117	16117
13 Reserves (excl. Revaluation Reserve)				336	336	353	342
14 Basic/ Diluted Earnings per share (Rs.)	1.23	0.68	3.29	1.91	0.82	2.36	1.49
15 Public shareholding							
- No. of shares	117372839	117298239	114031969	117298239	114031969		
- Percentage of shareholding	72.82%	72.78%	70.75%	72.78%	70.75%		
* Excluding amount in respect of forfeited shares							

Notes:

- 1) The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 8th May 2008.
- 2) Consistent with the past practice, the Company has not provided against disputed insurance claim amounting to Rs. 413 lacs as it is hopeful of recovering this amount. The above matter was referred to by the Auditors in their reports for the year ended 31st March 2007 and quarter ended 31st December 2007.
- 3) Due to increase in the amount of dearness allowance for a section of employees pursuant to the agreement made during the year, the gratuity liability has increased by Rs 865 lacs, which has been charged to the Profit & Loss during the quarter ended 31st March 2008.
- 4) a) Payments made under voluntary early retirement schemes announced during the year have been treated as deferred revenue expenditure as per the consistent policy followed in the past and are written off in such equal annual installments that the expenditure so deferred, are not carried

- forward on or after 1st April 2010. Such payment charged off to revenue is to the extent of Rs. 403 lacs for the quarter and Rs. 461 lacs for the year ended 31st March 2008.
- b) Other expenditure for the quarter ended 31st March 2008, includes Rs. 442 lacs relating to Royalty payable to Mitsubishi Motors Corporation, Japan for earlier periods (including Rs 308 lacs upto March 2007), based on an amendment agreement signed in January 2008.
- 5) a) Exceptional items represent profit on sale of immovable properties.
b) There were no extra ordinary items during the Quarter/Year ended 31st March, 2008.
- 6) Current Tax provision for the Quarter and year ended 31st March 2008 includes Rs.196 lacs relating to earlier years.
- 7) The consolidated financial results as indicated above includes Hindustan Motors Limited, its three wholly owned subsidiaries and its associate.
- 8) Prior period figures have been re-grouped/rearranged, wherever necessary.
- 9) Number of Investor complaints: i) Pending at the beginning of this quarter – 3, ii) Received during the quarter – 64, iii) Disposed off during the quarter – 63, iv) Lying unresolved at the end of the quarter – 4.

Segment-wise Revenue, Results and Capital Employed (Stand-alone)

(Rupees in Lacs)

Particulars	Nine months ended	Quarter ended		Year ended	
	31.12.07 (Unaudited)	31.03.08 (Unaudited)	31.03.07 (Unaudited)	31.03.08 (Audited)	31.03.07 (Audited)
1 Segment Revenue (Net Sales)					
a) Automobiles	47689	18491	15326	66180	62610
b) Others	21	10	12	31	96
Total	47710	18501	15338	66211	62706
Less: Inter Segment Revenue	—	—	—	—	—
Total Net sales/ income from operations	47710	18501	15338	66211	62706
2 Segment Results					
Profit(+)/Loss(-) before tax and interest					
a) Automobiles*	4235	2566	5731	6801	3056
b) Others	-135	-31	-57	-166	-115
Total	4100	2535	5674	6635	2941
Less: i) Interest	1633	370	523	2003	1673
ii) Other un-allocable expenditure net of un-allocable income	-49	100	-59	51	-11
Total Profit / loss(-) before Tax	2516	2065	5210	4581	1279
3 Capital Employed					
(As at the end of the period)					
a) Automobiles	18505	16797	21725	16797	21725
b) Others	303	97	173	97	173
c) Unallocated	7955	7556	7363	7556	7363
Total Capital Employed	26763	24450	29261	24450	29261
* Including exceptional items					

The products covered in the reportable business segments are as follows: -

Automobiles	Passenger Cars, Utility Vehicles, Components & Accessories.
Others	Remote Services Division engaged in Engineering Services

By Order of the Board

New Delhi
Dated: 8th May 2008

R. Santhanam
Managing Director