

## **HM initiates road shows as the first step towards early launch of new commercial vehicles, Yahoo News, July 15**

The multi-billion-dollar CK Birla Group automobile major Hindustan Motors Ltd. Has launched road shows that shall cover West Bengal, Assam, Orissa and Bihar, signaling the imminent launch of new vehicles. More road shows will be launched soon in Tamil Nadu, Gujarat, Maharashtra, central and north India.

The road shows from the country's oldest car company's Uttarpara plant in Hooghly will be showcasing different variants of the iconic Ambassador and HM's relatively new product HM Winner 1.5 XD PLUS, a light commercial diesel vehicle, in the four eastern and north-eastern states during the next 15 days. The initiative is also aimed at increasing customer awareness about Hindustan Motors' existing and forthcoming products.



The company's Managing Director, Manoj Jha, stated, "Hindustan Motors has opted for a multi-pronged strategy which will witness consolidation and expansion of existing products like Ambassador and Winner and almost simultaneous introduction of new vehicles in the current quarter. We intend to grow our bouquet of offerings. The focus on auto components is being sharpened further. The vehicle armoring unit is being rejuvenated. Research and design has been imparted a new fillip. We need to deal both with the present and the future."

Lively road shows have been planned to target prospective buyers and general public. Show anchors and Hindustan Motors managers will make use of quizzes, lucky dips and interesting games to provide useful and also some hitherto unknown pieces of information about the company and its vehicles.

The East-North East road shows will cover different locations in Durgapur, Asansol and Siliguri in West Bengal, and Guwahati in Assam. Locations in and around Bhubaneswar, Puri, Sambalpur and Bargarh will be covered in Orissa. Bihar shall witness HM road shows in Patna, Hazipur and nearby areas.

<http://in.news.yahoo.com/hm-initiates-road-shows-the-step-towards-early-042846549.html>