Hindustan Motors Limited

Regd. Office "Birla Building" 9/1, R.N.Mukherjee Road,

Kolkata-700 001.

Audited Financial Results for the Year ended 31st March, 2012

(Rupees in Lacs) Stand-alone Consolidated Quarter ended Year ended Year ended 31.03.2011 31.03.2012 31.03.2011 31.03.2012 31.12.2011 31.03.2011 31.03.2012 (Unaudited) (Audited) (Audited) (Audited) (Unaudited) (Unaudited (Audited) (Refer note 3) (Refer note 3 Part I Particulars 1 Income from Operations 65479 65813 a) Net Sales / Income from Operations 13493 9762 15500 49548 50132 476 b) Other Operating Income 181 487 482 767 762 147 Total income from Operations (Net) 13640 9943 15987 50030 66246 50608 66575 2 Expenses a) Cost of materials consumed 5362 7435 10110 31531 47510 31534 47512 b) Purchase of Traded Goods 4732 1593 1614 10253 6016 10253 6060 c) (Increase)/ Decrease in Finished Goods, Stock-in-Trade and 1831 (651) 1259 479 (357) 844 (555) Work-in-Progress d) Employee benefits Expense 2035 2154 2223 8573 836 8583 8376 2179 1677 e) Depreciation and Amortisation Expense 545 385 448 1674 2182 1354 2780 1956 8620 10365 8769 10680 f) Other Expenses 15859 13696 17610 61635 73572 62165 73750 Total Expenses 3 Profit /(Loss) from Operations before Other Income, Finance costs & (2219) (3753) (1623) (11605) (7326) (11557) (7175) Exceptional items (1-2) 257 157 112 4 Other Income 19 45 22 237 5 Profit/ (Loss) before Finance costs & Exceptional items (3+4) (2200) (3708) (1601) (11368) (7069) (11400 (7063) 6 Finance Costs 484 612 1915 2029 2993 198 2972 Profit/ (Loss) after Finance Costs but before Exceptional items (5-6) (2684) (4320) (3516) (13397) (10062 (13381 (10035) 8 Exceptional items 4314 242 10056 968 8598 5133 9 Profit/ (Loss) before Tax (7+8) 1630 (4320) (1089) (3341) (381 (4783) (4902) 10 Tax Expenses a) Current Tax (2)18 64 b) Deferred Tax (170) (39) (451) (344) (557) (344) (558) 10 101 c) Tax provision for earlier years (Net) (1) 61 (1) (5) 11 Net Profit / (Loss) after Tax before Minority Interest & Share of Profit/ 1801 75 (4281)(697)(2996)(4452) (4509)(Loss) of Associate (9-10) Add: Share of Profit/ (Loss) of Associate 1292 12 1310 Less: Minority Interest in Profit/ (Loss) { # Full figure Rs.21,891 (Rs. 13 21.891)} 14 Net Profit/ (Loss) for the period 1801 (4281) (697 (2996)75 (3142) (3217) 15 Paid-up Equity Share Capital* (Face value = Rs.5.Upto 10th Jan,2011 -8649 8059 8059 8649 8059 8649 8059 Rs.10) 16 Reserves (excl. Revaluation Reserves) (6898) (4758 (6800) (4509) 17 Earnings per share (of Rs 5 each) (not annualised) a) Basic (Rs.) 1.13 -2.66 -0.43 -1.85 0.05 -1.94 -2.00 b) Diluted (Rs.) 1.10 -2.66 -0.43 -1.85 0.05 -1.94 -2.00 Part II A Particulars of Shareholding Public Shareholding 117298739 117298739 117298739 117298739 117298739 Number of Shares Percentage of Shareholding 67.81% 72.78% 72.78% 67.81% 72.78% 2 Promoters and Promoter Group Shareholding a) Pledged/Encumbered Number of Shares 26271854 26271854 26271854 26271854 26271854 Percentage of Shares (as a % of the total shareholding of 47.19% 59.88% 59.88% 47.19% 59.88% promoter and promoter group) Percentage of Shares (as a % of the total share capital of the 15.19% 16.30% 16.30% 15.19% 16.30% company) b) Non-encumbered Number of Shares 29401400 17601400 17601400 29401400 17601400 Percentage of Shares (as a % of the total shareholding of 52.81% 40.12% 40.12% 52.81% 40.12% promoter and promoter group) Percentage of Shares (as a % of the total share capital of the 17 00% 10 92% 10.92% 17 00% 10 92% company) * Excluding amount in respect of forfeited shares Particulars 3 months ended 31.03.2012

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в	Investor Complaints		Ì
	Pending at the beginning of the quarter	1	Ì
	Received during the quarter	76	Ì
	Disposed of during the quarter	76	
	Remaining unresolved at the end of the guarter	1	Ì

Notes:

1) Statement of Assets and Liabilities

	(Rupees in Lacs)				
		Stand-alone		Consolidated	
Particulars	As at	As at	As at	As at	
	31.03.2012 (Audited)	31.03.2011 (Audited)	31.03.2012 (Audited)	31.03.2011 (Audited)	
A EQUITY AND LIABILITIES	() tuanto u/	(, luanou)	() (duited)	(Flucino u)	
1 Shareholders' Funds					
(a) Share Capital	8657	8067	8657	8067	
(b) Reserves and Surplus	-6141	-3987	-6044	-3738	
(c) Warrants	361	0001	361	0/00	
Sub-total - Shareholders' Funds	2877	4080	2974	4329	
	2011	4000	2514	4323	
2 Minority Interest {# Full Figure Rs.21,891(Rs. 21,891)}	-	-	#	#	
3 Non-current Liabilities					
(a) Long Term Borrowings	2954	3829	2954	3828	
(b) Deferred Tax Liabilities (Net)	878	1222	879	1222	
(c) Other Long-term Liabilities	340	452	340	452	
(d) Long-term Provisions	648	584	648	642	
Sub-total - Non-current Liabilities	4820	6087	4821	6144	
	4020	0007	4021	0144	
4 Current Liabilities					
(a) Short Term Borrowings	9772	7925	9261	7615	
(b) Trade Payables	11436	16626	11474	16647	
(c) Other Current Liabilities	6077	7077	6090	7135	
(d) Short-term Provisions	266	235	267	179	
Sub-total - Current Liabilities	27551	31863	27092	31576	
TOTAL EQUITY AND LIABILITIES	35248	42030	34887	42049	
BASSETS					
1 Non-Current Assets					
(a) Fixed Assets	12735	13013	12748	13030	
(b) Non-current Investments	8531	10261	8013	10053	
(c) Deferred Tax Assets (Net)	-	-	1	1	
(d) Long-term Loans and Advances	699	706	699	705	
(e) Other Non-current Assets	-	-	-	-	
Sub-total - Non-current Assets	21965	23980	21461	23789	
2 Current Assets					
(a) Inventories	6184	9574	6184	9939	
	1967	9574 2165	1974	9939 1719	
(b) Trade Receivables	3574	2165	3696	-	
(c) Cash and Bank balances *				3142	
(d) Short-term Loans and Advances	1520	3419	1524	3453	
(e) Other Current Assets	38	2	48	/	
Sub-total - Current Assets	13283	18050	13426	18260	
TOTAL ASSETS	35248	42030	34887	42049	

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*includes cash and cash equivalents of Rs 1987 lacs (previous year Rs 2827 lacs)

- 2) The above audited results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 30th April, 2012.
- 3) The figures of last quarter for the current year and for the previous year are the balancing figures between the audited figures in respect of the full financial year ended 31st March and the unaudited published year-to-date figures up to the third quarter ended 31st December, which were subjected to limited review.
- 4) a) Exceptional items represent profit on sale/ transfer of immovable properties and investments.

b) There were no extraordinary items during the Quarter/Year ended 31st March, 2012.

- 5) On 12th March 2012, the Company has allotted to promoter/ promoter group companies on preferential basis 1,18,00,000 Equity Shares of nominal value of Rs.5/- each at a premium of Rs.7.25 per share and 1,18,00,000 Warrants with each Warrant convertible into one Equity Share of the Company of nominal value of Rs.5/- each at a premium of Rs.7.25 per share at the option of the Warrant holder at any time within a period of 18 months from the date of allotment of Warrants on payment of balance consideration. The Company has received 25% consideration for such Warrants. There is no variation between the projected utilisation of funds raised through preferential allotment and the stated objects of capital expenditure and working capital requirements.
- 6) Interest expense for the year ended 31st March, 2011 included provision for recompense of interest amount of Rs.1500 lacs to Lenders under Corporate Debt Restructuring scheme. The Company has not made provision for the balance amount of recompense, if any, pending finalisation of the same, pursuant to ongoing discussions with the Lenders for reduction in the amount thereof.

- 7) The operating results for the current year have been adversely affected due to adverse exchange rate of US \$ / Japanese Yen as well as market conditions. The Management is in the process of taking necessary measures to augment the net worth and to improve the operating results including but not limited to preferential issue of capital to promoter/promoter group companies, sale of non-core assets and introduction of new variants of cars. The Management is confident that these measures are expected to result in sustainable cash flows and accordingly, the Company continues to present its financial statements on a "Going Concern" basis.
- 8) The consolidated financial results as indicated above includes Hindustan Motors Limited, its three subsidiaries and its associate.
- 9) Prior period figures have been re-grouped/rearranged, wherever necessary.
- 10) As the Company's business activity falls within a single primary business segment, viz., "Automobiles" and there is no reportable secondary segment i.e. geographical segment, the disclosure requirement of Accounting Standard-17 "Segment Reporting" as notified by Companies (Accounting Standards) Rules, 2006 (as amended) are not applicable.

By Order of the Board

New Delhi Dated: 30th April 2012 Sd/-Uttam Bose Managing Director